

Sales to Residential Customers

Job Title: Sales to Residential Customers

Location: Chiang Mai, Thailand

Company: Right Price Solar

฿35K Base with an OTE of ฿70K Per month,

Have you joined the Solar Revolution?

If you're a salesperson in Chiang Mai, you should be looking at solar.

The demand for renewable energy continues to grow, homeowners are looking for ways to reduce electricity costs, and there are significant incentives available for qualifying solar installations.

At Right Price Solar, we are looking for **hungry, ambitious salespeople** to join our residential sales team.

We are looking for people with excellent communication skills, strong motivation and the ability to build relationships with customers.

Your role:

You will speak with homeowners and property owners who are interested in finding out whether solar could be suitable for their property.

Your responsibilities will include:

- Speaking with potential residential customers and explaining to them the benefits of solar.
- Able explain clearly the various government incentives available to them.
- Understanding customers electricity usage and requirements.
- Following up with leads.
- Booking appointments and consultations.

What we're looking for:

- With Thailand's government support and tax incentives for qualifying solar and energy-saving investments, solar can be a compelling proposition for potential salespeople.
- Previous sales experience is preferred
- Must be fluent in Thai and English, as you will be dealing with departments in Thailand and the UK
- Excellent communication skills and confidence speaking with customers
- Highly motivated and target driven.
- Strong follow-up skills.

- A positive and ambitious attitude.

What we offer:

- Access to qualified and warm leads.
- Opportunity to generate additional commission through self-generated opportunities.
- Training in solar products and the sales process.
- Competitive commission and incentive opportunities.
- Clear opportunities to progress into senior and management roles.

A great salesperson combined with a great product is a powerful combination.

If you're ready to sell one of the most exciting products on the market, apply today

To apply:

Please send your CV to [mail:jobs@rightpricesolar.com](mailto:jobs@rightpricesolar.com) or complete the online application form: www.rightpricesolar.co/jobs